



encompass
the full picture, fast

Dynamic KYC process automation

100% KYC search process automation
Zero human involvement
Real-time digital KYC profiles

About Encompass

Encompass enables firms to deliver revenue faster, drive operational efficiency and demonstrate consistent compliance with dynamic KYC process automation.

Our award-winning platform, unrivaled data connections and industry expertise help clients to create and maintain real-time digital risk profiles of everyone they do business with.

Our customers include leading global banks and financial institutions, including Wolfsberg Group members. We have strategic alliances with a range of trusted data, technology and consulting partners, enabling the seamless integration of Encompass into existing workflows and systems.

Find out more at encompasscorporation.com.

Get in touch

For all media and PR enquiries, please contact
Cheri Burns, Global PR & Communications Director
media@encompasscorporation.com

Our Executive



Wayne Johnson CEO & co-founder

Wayne co-founded Encompass in Sydney, taking our product to market there in 2012. Since then, as CEO, he has led the international expansion of Encompass, including launches in the UK in 2015 and Singapore in 2018, and driven recognition as one of the most influential RegTech firms and KYC solution providers.

Before Encompass, Wayne was co-founder and CEO of Software Associates, until the company's successful exit to a Hong Kong-listed company.

[LinkedIn /waynejohnson0](#)



Roger Carson Executive Director & co-founder

Roger co-founded Encompass and has brought the company's vision to life, expanding our reach and impact from Australia to the UK. His global outlook is informed by a successful international sales career, with Andersen Consulting then Unisys in the USA, South Africa, and Australia, as well as leadership roles in Asia.

Prior to Encompass, Roger founded Pacific Advantage Services, raised capital from Europe for Asian distribution, and completed a trade sale to IM Invest.

[LinkedIn /roger-carson-90730b62](#)



Steve Hadaway Chief Revenue Officer

Steve is an experienced general manager and sales leader, having spent 15 years in senior management positions at analytics software company FICO. As Vice President & Managing Director, EMEA, he drove the regional strategy, leading 200 employees serving more than 50 markets worldwide.

Noted for his successful track record of achieving exceptional growth and instilling a high-performance culture within his teams, at Encompass, Steve heads up revenue-focused functions, including Direct Sales, Strategic Alliances and Marketing.

[LinkedIn /steve-hadaway-06b53b](#)

Our Executive



Alex Ford

President, North America

Alex drives business growth in North America, working with customers, partners and the Encompass team to transform KYC with automation. Joining in 2012, Alex has held Executive responsibility for several business functions, and was based in Glasgow to oversee the launch and expansion of Encompass' UK operation before taking up leadership of the North America business.

Alex serves on the board of The RegTech Association, and works with the Business Information Industry Association. In 2022 Alex was named on the InnovateFinance Women in FinTech Powerlist and the NYC FinTech Women 'Influential Fintech Females' list. She is also a co-Founder of the 'Women in RegTech New York' meet-up group

[LinkedIn /alexkford](#)

Chris Hodgens

Vice President, Engineering

[LinkedIn /chris-hodgens](#)

Alan Samuels

Vice President, Data & Product

[LinkedIn /alansamuels](#)

Stuart Barnard

Vice President, Business Operations

[LinkedIn /stuart-barnard-22091828](#)

Magalie Pimentel

Vice President, Marketing

[LinkedIn /magaliepimentel](#)

Nick Ford

Vice President, Strategic Alliances

[LinkedIn /nickford03](#)

Nicola Pickering

Vice President, Customer Success & Delivery

[LinkedIn /nicolapickering](#)

Our experts



Dr Henry Balani Global Head of Industry & Regulatory Affairs

Dr. Balani is a noted industry thought leader and commentator on regulatory compliance issues and trends affecting the financial services industry. A published academic, Dr Balani also lectures on international business, economics, and regulatory compliance courses globally.

Dr Balani holds a Doctorate in Business Administration from the University of Wisconsin, an M.B.A. from Northern Illinois University, and a B.S. in Economics from the London School of Economics.

[LinkedIn /henrybalani](#)



Howard Wimpory KYC Transformation Director

Howard works with Tier 1 banks to digitally transform their KYC onboarding and refresh processes. He has held a number of executive-level operational roles within a major global bank, including leading their wholesale KYC Onboarding and Refresh functions.

His most recent role prior to Encompass was Managing Director, Group Financial Crime Operations position at Barclays Bank, where amongst other functions, he was accountable for leading KYC remediation of corporate and investment bank client records to FCA committed timelines.

[LinkedIn /howard-wimpory-022447134](#)



Jo Scanlan KYC Transformation Director

An experienced financial services leader, Jo has held senior positions at leading banks, including HSBC, Westpac and ANZ, and been responsible for a wide range of functions, including front office and client support, client onboarding and regulatory compliance and reporting.

At Encompass, she is part of a global team helping customers get the most out of transformation initiatives.

[LinkedIn /jo-scanlan-2b48319](#)

Our story

We know that having access to the full picture can empower businesses to fight financial crime.

Following the successful exit of their big data visualization company, our founders, Wayne Johnson and Roger Carson, became investors. One of those investments proved costly, as they became victims of financial crime. Information on the parties involved that would have flagged this risk was available but inefficient and manual processes meant it was overlooked. With a clear and comprehensive picture of these parties, Wayne and Roger would have walked away from the deal.

This led them to set up Encompass, with the mission of enabling regulated firms to comprehensively detect and prevent financial crime and reduce regulatory risk. Growing rapidly since 2011, Encompass is now an award-winning dynamic KYC process automation platform, with customers including leading global banks and financial institutions.

Encompass was founded in Sydney, Australia, and now has a team of specialist staff operating from offices in New York, London, Amsterdam, Sydney, Singapore, Glasgow and Belgrade.

Awards



Partners

