

Winner's summary

Encompass Corporation, with its advanced automation and corporate digital identity (CDI) capabilities, has established itself as a leading player in the financial crime and compliance (FCC) landscape, with a solution, EC360, that focuses on removing manual processes and improving operational efficiency to transform the client experience.

In a world where rising client expectations and fierce competition are reshaping the financial landscape, the ability to quickly and accurately verify corporate client identities has become a key differentiator. EC360 offers a fresh approach to more accurate KYC and client onboarding while improving operational efficiency. These advances not only streamline internal workflows but also enhance the overall client experience, positioning banks to better meet the needs of their corporate clients.

Chartis considers the EC360 platform particularly effective for automated corporate customer due diligence, client outreach and corporate digital identity verification. Collectively, these capabilities represent a key differentiator: by leveraging real-time public and private client data collation, integration and entity resolution to create complete digital client profiles, Encompass helps organizations get a holistic view of client risk, reduce onboarding friction and maintain compliance with evolving regulatory standards.

Encompass' ranking in Financial Crime and Compliance50 2025 reflects its distinctive approach to compliance technology, which incorporates Know Your Customer (KYC) automation and CDI verification and validation. Moreover, EC360's key functions, from extensive integration with third-party public data providers to a secure digital vault for storing and exchanging private client information, offer robust and effective support for financial institutions navigating the complexities of regulatory compliance.

Chartis believes that Encompass, given its strategic focus on enabling banks to deliver consumer-class service to corporate clients through automation and a real-time view of client risk, is well-positioned to capitalize on ongoing evolution in the FCC space and provide the data foundations for perpetual or ongoing monitoring operating models. And its capabilities in KYC data verification and CDI validation can provide a vital competitive edge in its efforts to capture a greater share of the market for FCC solutions.

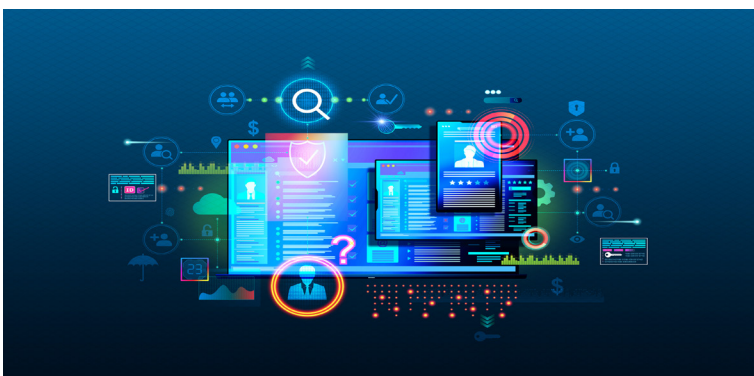
Read our joint research on corporate digital identity (CDI) systems:

*Keeping good company:
streamlining client onboarding with CDI*

[Part 1](#), [Part 2](#), [Part 3](#)



Chartis



Award wins

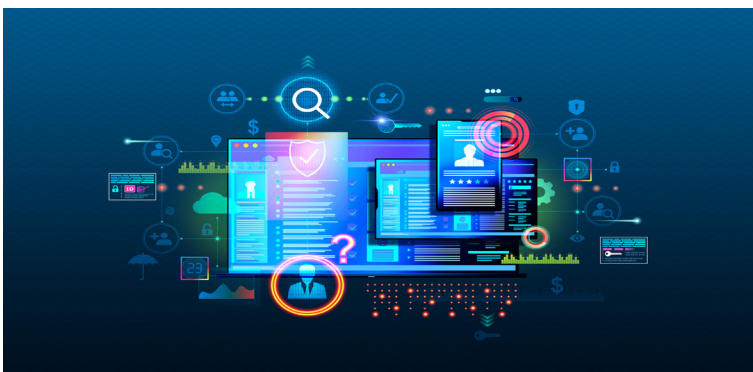
Emerging Use Cases: Corporate Due Diligence

In today's FCC landscape, corporate due diligence is becoming critical for institutions, as the sophistication of financial crimes increases and global regulations continue to evolve. With effective due diligence, firms can identify potential risks (including money laundering, fraud and corruption) before they escalate into major legal and financial issues. And as regulatory scrutiny tightens, businesses must ensure they thoroughly vet their corporate clients to maintain compliance and safeguard their reputation. Encompass is well-placed to help, with an innovative approach that is transforming how institutions conduct due diligence in complex corporate environments. By leveraging automation and AI, Encompass can enable firms to automate traditionally manual tasks and reduce human error, helping them identify risks and maintain compliance more effectively.

Reflecting the company's forward-thinking approach, the EC360 platform provides real-time access to a vast array of data sources and robust data integration techniques, offering comprehensive risk assessments that drive significant efficiency gains and commercial uplift opportunities. In our joint research we estimate that up to 57% of total costs can be offset in year one alone.

“ Chartis views Encompass as a significant player in financial crime and compliance. Its EC360 platform not only applies automation and AI to key compliance areas that include KYC and corporate digital identity verification, it also integrates extensive public data sources and private client information to improve accuracy in risk assessment and regulatory decision-making. As financial institutions seek more efficient compliance solutions, Encompass' technology can address their key challenges, particularly in identity verification and financial crime detection. **”**

Philip Mackenzie
Research Principal
Chartis Research



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