

Flawless client collaboration and secure information exchange

Banks and corporate clients need secure, structured collaboration to provide the seamless digital experience clients expect. Email-driven KYC outreach creates duplication, operational risk, inconsistent data capture, and limited visibility across client structures.

EC Private Outreach modernizes private data exchange and KYC collaboration. Built on the EC360 Corporate Digital Identity (CDI) platform, it enables structured outreach, secure multi-party data sharing, and governed information exchange through EC CoopID. By replacing fragmented processes with intelligent automation and integration-ready architecture, it accelerates onboarding and refresh cycles while strengthening compliance oversight.



Key benefits

Unified platform

Centralize outreach, communication, and visibility across clients and entities in one secure environment.

Secure data vault

Encrypted document and structured data storage with flexible permissions and full audit traceability.

Cloud-native and scalable

Secure, fully hosted architecture with integration-ready connectivity and minimal IT overheads.

Faster KYC cycles

Reduce duplication, shorten review times, and improve data consistency..

Improved client experience

Clear status tracking, guided submissions, and secure collaboration across stakeholders.



One Tier 1 bank reports saving over **\$2.5M** and **25%** time per year with EC Private Outreach

Key features

Intelligent client information management

- **Unified dashboard.** Real-time view of tasks, requests, expiring documents, and upcoming deadlines.
- **Central client workspace.** Single view of entity structures, requests, documents, permissions, and activity.
- **Structured outreach and questionnaires.** Send information requests and KYC questionnaires with automated reminders, real-time tracking, and centralized review.
- **Multi-entity requests.** Manage outreach across complex corporate structures from a single interface.
- **Digital client profile.** Consolidated, version-controlled corporate profile with structured data and full audit traceability.
- **Integration-ready architecture.** API connectivity to CLM, AML, CRM, and core systems to reduce manual re-keying and accelerate onboarding.

Secure collaboration and data governance

- **Easy client onboarding.** Simple, guided access for clients to begin sharing information quickly.
- **Digital vault.** Encrypted storage for structured data and documents with version control and clear visibility.
- **Flexible access controls.** Role-based permissions with clear segregation of duties and controlled internal and external access.
- **Full audit trail and visibility.** Track document access, updates, and user activity with complete transparency.
- **Multi-party collaboration.** Securely share information between banks, corporate clients, and authorized third parties with defined visibility controls.
- **Controlled data reuse.** Reduce repeat requests through secure reuse of validated information where permitted.

Enterprise security and resilient cloud hosting

- End-to-end encrypted communications
- Data encrypted at rest and in transit
- Multi-factor authentication (MFA)
- GDPR-aligned data governance
- Secure, scalable cloud-native architecture
- ISO 27001 and SOC 2 Type II compliant

“EC Private Outreach streamlines KYC, reducing the KYC burden for both customers and the bank.”



About Encompass Corporation

Encompass delivers industry-leading solutions for fast and accurate identity validation and verification of corporate clients, setting the gold standard in KYC. Our award-winning CDI platform and innovative solutions integrate real-time data from trusted global public sources with private customer information to create and maintain digital risk profiles. By delivering structured KYC data and CDI profiles directly into core banking applications, Encompass powers successful AI initiatives, ensuring insights are accurate and actionable. With Encompass the world's leading banks improve customer experience and increase business opportunities through consistent regulatory compliance and risk mitigation.